



**National Agent**

John & Ethne Holt  
0421 504 895  
wa@ebanctrade.com

**Regional Agents**

**Perth Central, South & South West Licensee**  
David Byrne & Greg Collins  
0404 754 606 / 0404 201 604  
perthcent@ebanctrade.com

**Perth North Licensee**  
Charles Wu  
0403 303 919  
perthnorth@ebanctrade.com

***Do you need to be advertised in our FREE weekly email Bulletin,  
please email your Ad to: [perthcent@ebanctrade.com](mailto:perthcent@ebanctrade.com)***

***we will require your: Company name, contact details and TRADE percentage  
(must have a minimum 30% trade to advertise).***

**E Banc Trade News**

Welcome to the new look W.A Bulletin. E Banc Trade is growing fast in W.A and the new Bulletin is designed to keep up with the extra advertising for the future. The use of colours has been reduced and it has been compacted in size so you can print out and read at your leisure with fewer burdens on most printers. Due to overwhelming requests from members we will now be doing a weekly Bulletin for the new financial year. New events in the not too distant future will be an E Banc Trade sundowner and Trade nights where you get to meet with other members and the people behind E Banc Trade in W.A.

Regards

David Byrne & Greg Collins  
Regional Agent  
E Banc Trade Perth Central

**E Banc Trade Philosophy:**

***"If the price is right the trade is negotiable"***

**8th July 2005**

**INDEX:**

**New Members**

**Members Seeking Trade**

**For Sale**

**Wanted**

**NEW MEMBERS**

**A1 Complete Solutions**

Gary Usher

Exporter, importer & sourcing agent. Offices also located in China. Print supplier of large non-urgent jobs, i.e. calendars, fliers etc.

Tel: 0401 000 556

Email: [sales@a1corp.net](mailto:sales@a1corp.net)

Trade % pending service required

**Rockingham Car Hire**

Glen Gillespie

At Rockingham Car Hire, we have a range of new, low mileage cars to suit a wide range of needs. Whether you just need a small car while yours is in the workshop or you fancy a week down south in the luxury of a new Falcon - Rockingham Car Hire has a car for you.

Tel: 08 9592 3331 Fax: 08 9591 3404

Email: [glen@rockinghamcarhire.com](mailto:glen@rockinghamcarhire.com)

50% Trade

**Simnett Press**

Stephen Simnett

For all printing needs.

Tel: 08 9331 3391

Fax: 08 9331 3291

Email: [steve@simnett.com.au](mailto:steve@simnett.com.au)

50% Trade

**Chianti on Colins**

Leon Jung.

Dine at one of Perth's top restaurants. Open for breakfast, lunch & dinner. We also do takeaway. Catering for functions, meetings etc. Please advise you are an E Banc Trade Member when booking.

Tel: 08 9322 2120

100% Trade

**Davey Brushwood Fencing.**

Shane Davey Supply & install brushwood fencing.

Tel: 1300 653 296

50% Trade

**H2Overland**

Nicolas Streeter

H2Overlander is a learn to surf company. We run local safe, fun & informative surf lessons at Mullaloo Point year round. Surfboards, wetsuits & Instruction all-inclusive.

**Summer (Nov-Apr):** We run 4-day S.W discovery tours. Perth to Albany. Surf WA's best southern beaches, plus take in the sites, wineries & the cheese/chocolate factories.

**Winter (May-Oct):** 6 day Coral Coast Adventure. Perth - Exmouth - escape the winter chills & follow the sun to Exmouth home of the "whale shark". Surf & snorkel at the Ningaloo Reef while getting a great tan in winter. For other shorter Tours check our website.

Tel: 08 9206 3583

50% Trade

**Shelton Wines**

Nicky & David Shelton

Suppliers of premium award winning wines.

Tel: 08 6380 1511

50% Trade

**Melville Day Care Centre.**

Anne Best.

39 Rome Road Melville WA 6156

24 Hours a day, 7 days a week.

Tel: 08 9330 4497

100% Trade

**MLB Paint Distributors**

Mark Branley

Supplier of automotive & industrial paints & lubricants: Valvoline, Eagle One, Watty!, Autoglyze 2K Refinishing products.

Tel: 08 9345 3325

Trade % pending product required

**Statewide Office Supplies.**

Raymond Foster

Supplies of complete office fit outs. Furniture and consumables.

Tel: 08 9300 1717

50% Trade

**Terracotta Tile Co.**

Tom Fay

Visit our Pizza Ovens Website for more information on our best selling **outdoor Pizza Ovens** Perth. Add some style and excellence to your garden with a water feature.

Our **water features** will improve the look and feel of your garden. Putting together your own Water Wall can give you a huge amount of satisfaction and pride after completion.

Tel: 08 9336 1240

50% Trade

**Theory For Hair.**

David Lee

Theory For Hair is a team of colour correction specialists & precision cutting experts. Theory For Hair stylists are more than hairdressers, they're trend gurus. We aspire to make you the centre of attention. Why wait? Come feel the theory for hair experience for yourself.

Joondalup - 3/48 Central Walk, 9301 4555.

Subiaco - 9/420 Hay Street

Tel: 08 9388 8445

100% Trade. (Product only purchase 50%trade)

### **Currambine Pizza & Pasta**

Silvano & Sinead

Dine in or take away, even catering for functions. Fresh made pizzas and a great pasta menu. Delivery available.

Tel: 08 9305 3411

100% trade

### **Tyre Wholesalers Direct**

Brian Stinson

Supply & fit high quality second hand tyres. Brand names, Toyo, Bridgestone, Yokohama etc. Low Km approx 70 - 80% tread.

Tel: 08 9443 9100

Up to 100% trade on selected sizes

### **Pancakes At Carillon**

Carillon City Upper Hay St Mall Perth WA 6062

Relaxed & comfortable surroundings with friendly service. Enjoy delicious steaks, burgers, foccacias, crepes, salads, Pancakes, waffles & the best coffee in Perth. Breakfast, lunch & dinner.

Children's menu available. BYO. Open 7 days a week.

Visit our website: [www.pancakesatcarillon.com.au](http://www.pancakesatcarillon.com.au)

Tel: 08 9322 6177

Fax: 08 9324 1109

Email: [sanj@iinet.net.au](mailto:sanj@iinet.net.au)

100% Trade

## **MEMBERS SEEKING TRADE**

### **E Banc Trade Perth Central Agent**

Can now offer members total phone solutions for your office and Home

1. PABX systems to suit your business from small to complex, Ranging from two lines, two handsets to multi line systems. Facility to expand in size and technology for the future.
2. Service provider for your landline, ADSL, Dial up, Business and home with very competitive pricing. NO CONTRACTS, you can always swap back to your original provider if you are not satisfied.
3. We take care of organising to have your system installed by a qualified E Banc Trade Member.
4. Financing and facility options available (*to approved applicants - conditions apply*)
5. You get to deal with the one person in most cases. Not passed from department to department.

Our aim is to provide you with a one-stop shop with good old fashion service with the newest technologies. You can choose one or all of the services above that you require.

For more details please call David Byrne

Tel: 0404 754 606

Trade % pending service provided

### **Burswood Lodge Motel**

Recently refurbished, fully self-contained single, double, and family apartments at motel rates. Located less than 1km from Casino, close to CBD, airport, major freeways, public transport, borders Swan River and shopping centres. Ideal for any length of stay for any sized party; business, pleasure or stop-over.

Weekly & monthly rates available.

Visit our website: [www.burswoodlodge.com.au](http://www.burswoodlodge.com.au)

Contact: Jaime Tel: 08 9472 3411 or

Dave Tel: 0419 918 177

Email: [burswoodlodge@westnet.com.au](mailto:burswoodlodge@westnet.com.au)

30% to 75% Trade depending on duration

### **Cannington Fabric Gallery**

Quality fashion fabric - specialising in evening & bridal.

Professional expert advice, after 5 fabrics, made to Measure After 5 wear, Formal and Mother of the Bride outfits. Will supply fabric Australia Wide.

Contact: Rosa Borrello Tel: 9451 8753

50% Trade

### **Deluxe Pool Heating**

Domestic & commercial solar pool heating only. Visit our website: [www.solarpoolheatingaustralia.com](http://www.solarpoolheatingaustralia.com)

Contact: Steven Templeman

Tel: 08 9529 1145

50% Trade

### **Sprint Creations**

All types of embroidery - caps, uniforms, towels etc. Also digitising all artwork. No job too big or too small.

Julie Goy

Tel: 9445 8505

70% Trade

### **Quick Sign Studio - East Perth**

Illuminated scrolling signs, banners, vinyls, magnetic signs, vehicle graphics, safety signs, large formal digital prints, menus, business cards, stationery.

Contact: Poo Choo Ng

Tel: 08 9225 6360

30% Trade

### **ACE TUTORING**

All ages, all subjects. Specialists in primary, high school and mature aged tuition including TEE.

Small groups (max. 5) in West Perth. Motivating, caring and passionate tutors can also help students with Study Skills and Exam Preparation.

Contact: Amanda Moody

Tel: 08 9324 2000

90% Trade

### **Bobby Jo's Bed & Breakfast**

Planning a lot of adventure...or do you just want to relax? No matter what your reason, come and stay with Bob and Jo at this unique Bed and Breakfast. All our rooms include: ensuite with a spa, queen beds, reverse cycle heat/air conditioning, refrigerator, tea/coffee facilities, television, and balcony views to the ocean. Evening meals by arrangement. Visit our website: [www.bobbyjostworocks.com](http://www.bobbyjostworocks.com)

Contact: Joyce Holding or Robert Outram

Tel: 08 9561 5304

Email: [bobbyjos\\_tworocks@bigpond.com](mailto:bobbyjos_tworocks@bigpond.com)

100% Trade

### **Eagle Bay Holidays**

Treat yourself to a relaxing autumn break at beautiful Eagle Bay (near Dunsborough).

Your accommodation is a modern country style home with large verandas and spectacular views of the bay, excellent beaches and bushwalks at your doorstep.

All bookings please contact: Neves Sumner

Tel: 08 9316 3605

80% Trade

### **Manhattans on Hay**

Breakfast, Lunch, Dinner, Catering and functions.

Contact: Sam Lim

Tel: 08 9202 1112

100% Trade

### **Marys Blaster Baskets**

We can supply a large range of gift baskets to suit all occasions. Also available are aromatherapy baskets, organic baskets and gourmet hampers. Full range of baskets available at affordable prices.

Contact: Mary Schook

Tel: 0402 046 279

Email: [mary\\_schook@yahoo.com.au](mailto:mary_schook@yahoo.com.au)

100% Trade

### **WAYSMAST**

The smart way to stop leaking showers without removing tiles. Electronic moisture detection. Complimentary moisture reading. WA owned & operated – located East Victoria Park.

Contact: Clinton Barthus

Tel: 08 9355 3429

100% Trade

### **All Holden Motor Wreckers**

Specialising in Holden used parts, ranging from early (FX/FJ) through to Commodore & Statesman.

Contact: Peter Ostle

Tel: 08 9370 2529

Fax: 08 9271 0538

Up to 100% Trade

### **Anytime Towing**

Flat tray truck, 24 hour, 7 days a week service. Accident, all insurance work. Wrecks removed; recovery and transfers. Jumpstart and keys unlocked.

Contact: Gerrin Good

Tel: 08 9378 6943

50% Trade

### **Cutting Edge Laser**

*We have any item (except distance meters):*

FISHING TACKLE: Fishing equipment. Suppliers of Policansky and Normic rods and reels and charter vessel fishing equipment.

CONCRETE/CONTRACT SUPPLIES: Wall chasing, machine & replacement blades, dust extractors.

HARDWARE TOOLS:

Laser equipment: Laser levels, laser distance meters, laser line projectors, 2D laser systems, machine control, dumpys tripods, and E.D.M survey equipment. Cabinetmaker supplies. Replacement battery packs, band saw guides & upgrade kits, CNC router bed upgrades.

Visit our websites:

[www.cuttingedgelasers.com.au](http://www.cuttingedgelasers.com.au)

[www.policansky.com](http://www.policansky.com)

[www.wallchaser.com](http://www.wallchaser.com)

Contact: Stephen Ferguson

Tel: 08 9339 5800 or 0417 181 718

Fax: 08 9339 5811

Up to 50% Trade depending on product

### **Diagnostic Instruments Pty Ltd**

Personal health products. Wide range of health care products including blood pressure monitors, thermometer and clucometers, muscle stimulators, weight and % fat scales, tens electrodes, magnetic pain relief, medical magnet, electro magnetic, air cleaners, massagers and stimulators, back support, pedometers, body coolers and much more.

Contact: Anthony Pearson

Tel: 9470 5677

Fax: 08 9470 5589

Up to 50% Trade depending on product

### **Theory for Hair**

Joondalup & Subiaco

Hairdresser & Solarium

Colour correction specialists & precision cutting experts  
FREE SOLARIUM VISIT WITH EVERY HAIR CUT OR  
COLOUR (VALID MON-WED)

.9/420 Hay Street Subiaco

Tel: 9388 8445 and

3/48 Central Walk Joondalup

Tel: 9301 4555

Why wait? Come feel the theory for hair experience for yourself.

100% Trade (Product only purchase 50%trade)

### **Ken Kleen Canningvale**

Commercial / residential window cleaning. High-pressure water cleaning for commercial & residential properties. Prefer south of river work.

Terry Mepham

Tel: 0421 914 115

30% Trade

### **MAG Promotions & Marketing**

Embroidered works wear. Polo shirts, work shirts, business shirts, jackets & caps. Phone for a free quotation.

Peter Duncan

Tel 9439 2949

40% Trade

### **CAMS Automotives**

All makes & models of vehicles repairs & servicing.

Specialising in brakes & clutch services

John Pirrit

Tel: 9375 2722

50% Trade

### **Shades Window Tinting**

Cars, trucks, boats, houses & commercial. All your tinting needs.

Troy Tomlinson

Tel: 0419 930 364

Up to 50% Trade

### **KALAMUNDA - DAY OUT**

**You can enjoy a day of shopping and then have lunch, all within walking distance of each other at:**

### **CONKERS RESTAURANT**

Contact: Mathew Conquest

Address: Shop 42 (Kalamunda Shopping Centre), Haynes St, Kalamunda WA 6076

Tel: 08 9257 2574

100% Trade on meals only (drinks to be paid in cash)

### **Hush Clothes for Kids**

Contact: Lorraine Rintoul

Address: Shop 24, Kalamunda Central, Kalamunda WA 6076

Tel: 08 9293 0111

Visit our website at: [www.kalamundaweb.com.au/hush](http://www.kalamundaweb.com.au/hush)

50% Trade

### **Mia Lingerie**

Contact: Joyce Brandwood

Address: Shop 25, Centro Kalamunda Shopping Centre, Kalamunda WA 6076

Tel: 08 9293 2535

50% Trade

## FOR SALE

### PROPERTY

Beautiful Home 7 bedroom and 3 bathrooms.  
Be quick as won't last – to view full details, please click on the following link:

[www.income-automation.com/houstrade](http://www.income-automation.com/houstrade)

Contact Leo

Tel: 0411 771 895

Trade Negotiable

### Diamonds

1.01ct J SI baguette cut diamond for \$ 9500 of which \$3800 is cash, **\$5700 is Trade**

0.72ct F SI round brilliant cut for \$ 8 500 of which \$3500 is cash, **\$5000 is Trade.**

Please call Pierre Tel: 9301 5880

### Desks

Selling at \$120.00 (\$60.00 cash / \$60.00 trade)

For more details please call Gary Tel: 0401 000 556

50% Trade

### Bookcases

Selling at \$60.00 (\$30.00 cash / \$30.00 trade)

For more details please call Gary Tel: 0401 000 556

50% Trade

### Wine

Pecan Hill Bed & Breakfast, Tearoom, Cellar Door & Museum  
We have available 10 cases of 2003 Pecan Hill Semillon for sale at \$170.00/case plus \$12.00/case delivery with a trade component of 40%

The wine was hand picked in Balingup and made by an award winning wine maker in Bridgetown. Best described as a light styled aromatic wine with lingering Lychee and Gooseberry flavours.

For more information please feel free to visit our website at:

[www.pecanhill.com.au](http://www.pecanhill.com.au) or contact Craig or Susan

Tel: 08 9574 2636

40% Trade

### Bramsen Import & Export Pty

Limited Items imported from Europe. We sell to wholesalers and retailers

1. *Import from ITALY (new)* Lancetti Sunglasses quantity 98. Silk Tie hand made quantity 86 difference colours & pattern. Crystal hand made vases by 15-shape size

2. *Import from BRAZIL (new)* Active wear quantity 307 shape colours size S, M, L

3. *Import from PAKISTAN (new)* 50% Polyester 50% Cotton Bed Sheet Set, 9-difference colours size single, Queen, 3 Double quantities 613. 100% Cotton Flannel Bed Sheet Set, one colour size Single, Queen quantity 421

4. *Import DENMARK (new)* Christmas tree and Decoration by 1000 difference Gifts items shape and size Santa clothes

5. *Import all flora decors from Denmark*  
Metal, Porcelain & Ceramic Potheaders, Glazed ceramic, Vases. Candles & Candle holders, Lamps & Frames, Polyresin, Porcelain Baby Pixies Gnomes & figurines and many more item, Furniture.

For more details please contact Monya Bramsen

Tel: 08 9344 4720

30% Trade

### Solid Jarrah Outdoor Furniture.

Clearance by manufacturer direct. We have 10 Yarra settings available for E Banc members at 50% off RRP. The Yarra seats 10 adults and reduced to \$1190 and payment 80% (\$952) Trade and 20% (\$238) Cash.

Jarrah is the Worlds premium timber for Outdoor Furniture. Each table & bench is bolted and screwed (NO staples used). Limited stock, don't delay in placing your order. Full technical details and close up pictures of how they are constructed go to <http://www.internetsales.com.au/koj/> or Contact Bill (King Of Jarrah)

Tel: (08) 9497 3866 or 0409295870.

80% Trade

## WANTED

**FORKLIFT:** in good condition please call Sam

Tel: 9322 4666

**FLAT BED TRUCK:** 2 or 3 ton – Toyota, Mazda or Ford Trader preferred on part cash and part trade.

Happy to look at whatever you may have - call David

Tel: 0404 754 606.

**Van:** Around \$3000.

Please call Greg

Tel: 0404 201 604

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One of the main reasons people join E Banc Trade is because our fees are lower than most other Trade Exchanges. What comes to our attention is that one of your clients (from another exchange) may also be a member of E Banc Trade. We promote part cash part trade, however your client may prefer to use another exchange in order to do full trade.

Why not ask the question, "Are you also with E Banc Trade", and do the business through E Banc and save yourself and your client money with applicable fees lower than most other trades. While we promote part cash part trade, we are not opposed to members trading at full trade, as long as both parties are benefited, and the member selling fully understanding that they may not be able to purchase some items on full trade. Consistent full trade does not foster long-term profitability, which is why we promote part cash part trade on E Banc Trade transactions unless it is mutually beneficial.

You could still provide them with the same service/products on E Banc Trade and pay NO Fees, as you are the seller. They may also benefit (depending on fees of other exchange)

Next time you sell through another trade exchange remember to ask the question,

**"Are you also with E Banc Trade?"**

***It will save you money.***